



Canada

The Hon. Colin Hansen, B.C. Minister of
Economic Development
and
Ms. Margaret Huber, Consul General,
Canadian Consulate General, Milan

are pleased to invite you to the seminar

British Columbia
Biotechnology -
Bringing Value to International
Partners

23rd January 2006 – 8:30
B.C. Canada Place – Piazza Valdo Fusi
– Torino

B.C. Biotechnology Delegation Members

Mr. Don Avison, President, University Presidents' Council of British Columbia

Dr. Sam Abraham, Director, Technology Development Office, BC Cancer Agency

Dr. Robert Sindelar, Dean, Faculty of Pharmaceutical Sciences, University of British Columbia

Dr. Gregorio Aversa, Immunologist

Mr. Richard Glickman, Co-founder, Chairman and Chief Executive Officer, Aspreva Pharmaceuticals Corporation

Dr. Simon Pimstone, President and CEO, Xenon Pharmaceuticals

Mr. Gordon C. McCauley, President & CEO, Allon Therapeutics Inc.

Mr. Andrew J. Rae, President & CEO, iCo Therapeutics Inc.

Dr. Maha Katabi, Vice-president, Ventures West

Mr. Yad Garcha, GrowthWorks Capital, Senior Vice President, Investments Life Sciences

Mr. Harry Jaako, Chairman & Co-CEO, Discovery Capital

Karimah Es Sabar, Executive Director, BC Biotech

Todd Tessier, Vice President, Private Capital Markets, Leading Edge BC



Biotechnology in British Columbia

British Columbia is the eighth largest biotechnology centre in North America by number of companies, and the fastest growing in Canada. It is home to three of Canada's largest and most successful biotechnology companies QLT, Angiotech and ID Biomedical.

This growth is fuelled by large and constant investment in R&D on the part of the Federal and Provincial Governments and by several incentives at the federal and provincial level, created to assist in the development of the biotechnology industry. An additional factor in support of the industry is the availability of financing and venture capital from the US and other sources

British Columbia biotechnology companies and research organizations have a long history of successful partnerships with international partners. We invite you to join the British Columbia delegation at the seminar organized in Torino on January 23 and explore common business and research opportunities.

Canada

Agenda

8:30

Registration

9:00

Margaret Huber, Consul General, Canadian Consulate General, Milan - **Welcoming remarks**

The Hon. Colin Hansen, Minister of Economic Development of B.C. –

The commitment of the Province of British Columbia to the R&D infrastructure and business climate supporting the unprecedented growth of B.C's Life Sciences Industry

Karimah Es Sabar – **The advantage of doing bio-business with BC**

Part I – BC's R&D Infrastructure Capacity

9:30

Don Avison – President, University President's Council of B.C. – **University capacity for research talent, innovation and commercialization**

Dr. Bob Sindelar – Centre for Drug Research & UBC Faculty of Pharmaceutical Studies – **Synopsis of research funding and discovery activity levels**

Dr. Sam Abraham – BC Cancer Agency – **Synopsis of clinical trials, commercialization capabilities and oncology excellence**



Part II – BC’s Life Science Company Opportunities

10:30 am Richard Glickman – CEO, Aspreva Pharmaceuticals Inc. – **Value-added partnering opportunities for “corporate pharma” from B.C.**

Dr. Simon Pimstone – CEO, Xenon Pharmaceuticals Inc. – **Building a world-class genomics operation in B.C. through global partnerships**

11:00 **Questions & Answers**

Part III – BC Biotech – Where Private Capital Meets Opportunity

11:15 Todd Tessier, Vice President, Private Capital Markets LEBC – **Overview of BC’s fiscal incentives, exit values and cost advantages**

Panel session discussing the opportunities for venture capital, private equity and corporate pharma investment featuring:

- Ventures West – Colin Baird
- Growth Works Capital – Yad Garcha
- Discovery Capital – Harry Jaako

Questions & Answers followed by closing

remarks

British Columbia Biotechnology - Bringing Value to International Partners

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Torino**

**I wish to confirm my participation to
the above seminar**

Name and Surname

Title

Company#Organization

Address



Canada

12:30

Lunch – Gregorio Aversa – Immunologist,
keynote speaker

14:00

One-on-one meetings on request

Postal Code & City

Telephone

Fax

E-mail

Website